

HYNDMAN INSURANCE GROUP LTD.

Job Posting

About Hyndman Insurance Group

Hyndman Insurance Group and its subsidiary companies has been selling insurance products since 1872. Locally owned and operated we pride ourselves on being one of a few truly independent insurance brokers in the Maritime Provinces. The commitment of our employees is what makes us different as their commitment and dedication to the firm and our customers have helped us survive for over 149 years. We have 13 locations in New Brunswick and Prince Edward Island and have over 85 valued employees.

We are growing therefore we are actively recruiting another business broker. If you enjoy learning, developing professionally and working in a collaborative team environment then come grow with us.

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| Position: | Business Broker |
| Location: | Charlottetown, PE |
| Compensation: | To be determined – Salary plus commission |
| Category: | Permanent, Full time, <i>following six months' probation</i> |
| Start Date: | To be determined. |

Duties: The successful candidate will be responsible for building on an existing book of commercial lines business, by active intervention on renewal retention and the presentation of sales proposals to potential new clients.

Qualifications:

- General Insurance License
- Minimum 1-2 years Commercial Lines Experience
- Must have or working towards a CAIB or CIP designation
- Able to work in a team environment and independently
- Strong technical knowledge, superior verbal and written communication skills
- Ability to learn in a heavily computerized environment
- Strong computer skills / working knowledge of Microsoft Office and Excel

Compensation:

- We offer a competitive salary with bonuses & commissions
- Generous Pension Plan
- Medical benefits
- Continuing Education
- Generous Vacation Package & sick days
- Bulk Buying Discounts
- 35-hour work week

Please apply in writing to Kathy Stewart at kathy.stewart@anchorgroup.com. We appreciate any expression of interest but only those applicants who meet the above criteria will be contacted.